Pricing Structure

Med Sales Mentor Pricing



Advanced Sales Process

- Program customization
 - \$4,000: 20 hours \$200 per hour
 - Prepare for customized language
 - Participant fee: \$500 per participant
- Delivery
 - \$2,500 per day: Live delivery
 - 2-day program to include workshops
 - 1-day program without workshops
 - \$1,500 per day: Remote training program
 - 4 hours per day: 16 hours for 2-day program
 - 4 hours per day: 8 hours for 1-day program
- Retainment of training: post training
 - \$250 per participant
 - Role plays and feedback



Advanced Sales Coaching

- Program customization
 - \$2,000
 - 10 hours \$200 per hour
 - Prepare for customized language
- Participant fee
 - \$500 per participant
- Delivery
 - \$2,500 per day: Live delivery
 - 2-day program to include workshops
 - 1-day program without workshops
 - \$1,500 per day: Remote training program
 - 4 hours per day: 16 hours for 2-day program
 - 4 hours per day: 8 hours for 1-day program



All other training programs

All trainings are customized programs to include:

- \$250 per hour
- New hire training program
- On-boarding program
- Competitive sales program and playbook
- Account planning
- Business and Territory review and feedback

